HAVELLS INDIA LIMITED

NSE: HAVELLS | BSE: 517354 | (CIN: L31900DL1983PLC016304

HAVELLS

FINANCIAL MODELLING & VALUATION ANALYSIS

Financial Modelling Report

Period Covered| FY 2021-22 to FY 2025-26

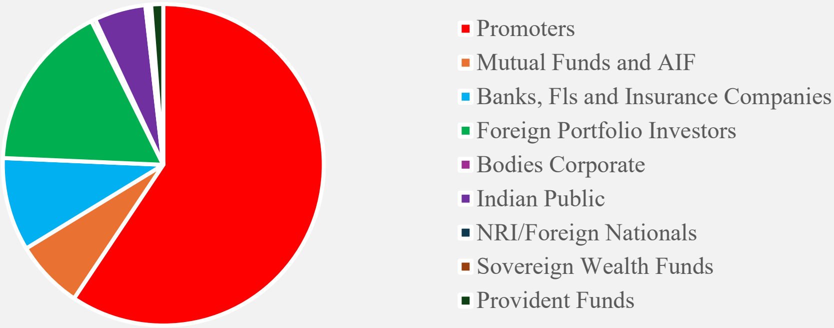
Company	**Havells India Limited**
Industry	**Electrical Equipment & Consumer Goods**
Market Price	**₹ 1,181** (5th July. 2026)
Period Covered	**FY 2021-22 to FY 2025-26**
Prepared By	**CA. Deepanshu Jindal**

Business Overview

Havells India Limited (1983) operates across residential, commercial, and industrial markets with a diversified product portfolio spanning cables, switchgears, lighting, and consumer appliances under brands including Havells, Lloyd, and Standard.

The company's product portfolio spans 24 verticals and 20,000+ SKUs, including cables and wires, switchgear, electrical consumer durables, cooling and home appliances (Lloyd). The business model reflects a combination of industrial and consumer exposure. The industrial segment is inherently cyclical, driven by infrastructure development and capital expenditure cycles, while the consumer segment is influenced by urbanisation, income growth, and discretionary spending patterns.

Shareholding Pattern (31-03-2026)



Recent Strategic Developments

i) The Group has invested ₹600 Cr in Goldi Solar Private Limited (Goldi Solar) to accelerate growth in the renewable energy sector.

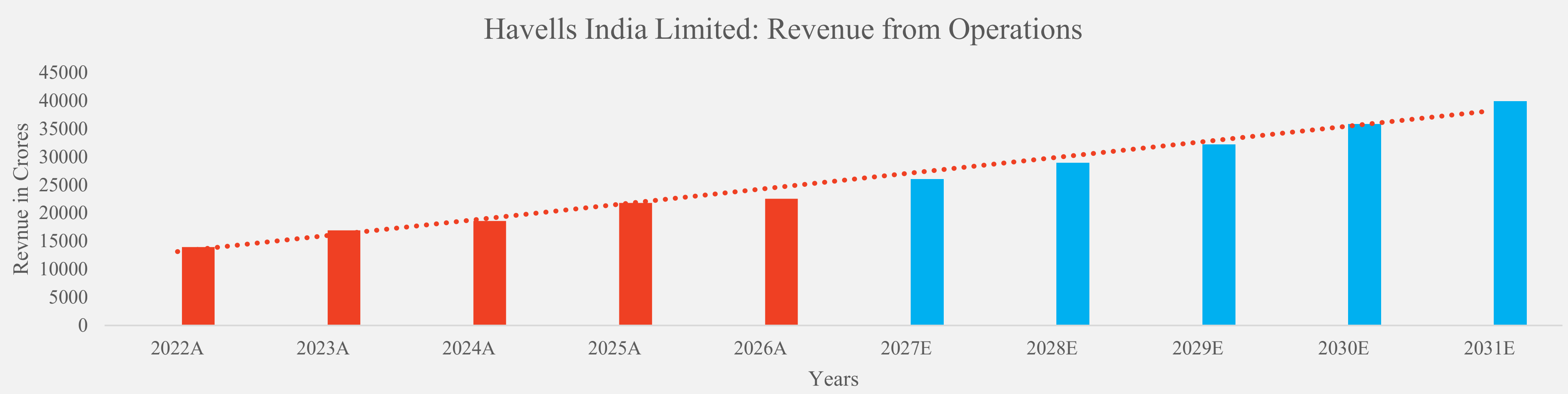
ii) Acquired the remaining 20% stake in Havells HVAC LLC from Salesmark Ventures LLC, making it a wholly-owned subsidiary of Havells International Inc.

iii) ₹250 Cr endowment committed for the establishment of Havells School of Management & Leadership at Ashoka University.

iv)The company has acquired a 26% stake in Kundan Solar (Pali) Private Limited for 5.63 Cr to advance captive solar development with a project capacity of 15 MW AC

1.1. Consolidated Income Statement

Particulars	2022A	2023A	2024A	2025A	2026A	2027E	2028E	2029E	2030E	2031E
Revenue										
Net Sales	₹ 13,938.48	₹ 16,910.73	₹ 18,590.01	₹ 21,778.06	₹ 22,527.77	**₹ 25,988.73**	**₹ 28,909.42**	**₹ 32,171.15**	**₹ 35,814.92**	**₹ 39,886.79**
Growth%	-	*21.3%*	*9.9%*	*17.1%*	*3.4%*	*15.4%*	*11.2%*	*11.3%*	*11.3%*	*11.4%*
Cost of Goods Sold	₹ 9,421.99	₹ 11,705.47	₹ 12,568.68	₹ 14,608.37	₹ 15,079.54	₹ 17,591.36	₹ 19,568.32	₹ 21,776.13	₹ 24,242.55	₹ 26,998.73
Gross Profit	**₹ 4,516.49**	**₹ 5,205.26**	**₹ 6,021.33**	**₹ 7,169.69**	**₹ 7,448.23**	**₹ 8,397.38**	**₹ 9,341.10**	**₹ 10,395.02**	**₹ 11,572.38**	**₹ 12,888.06**
Gross profit margin (%)	*32.4%*	*30.8%*	*32.4%*	*32.9%*	*33.1%*	*32.3%*	*32.3%*	*32.3%*	*32.3%*	*32.3%*
Operating Expenses										
Selling, general, and administrative (Payroll)	₹ 1,020.69	₹ 1,281.63	₹ 1,548.51	₹ 1,870.02	₹ 1,983.74	₹ 2,314.49	₹ 2,632.42	₹ 2,993.77	₹ 3,404.48	₹ 3,871.31
Other Operating Expenses	₹ 1,735.38	₹ 2,324.49	₹ 2,630.20	₹ 3,168.81	₹ 3,264.84	₹ 3,606.58	₹ 4,011.90	₹ 4,464.54	₹ 4,970.21	₹ 5,535.28
Total Operating Expenses	**₹ 2,756.07**	**₹ 3,606.12**	**₹ 4,178.71**	**₹ 5,038.83**	**₹ 5,248.58**	**₹ 5,921.07**	**₹ 6,644.32**	**₹ 7,458.31**	**₹ 8,374.69**	**₹ 9,406.59**
EBITDA	**₹ 1,760.42**	**₹ 1,599.14**	**₹ 1,842.62**	**₹ 2,130.86**	**₹ 2,199.65**	**₹ 2,476.30**	**₹ 2,696.78**	**₹ 2,936.70**	**₹ 3,197.69**	**₹ 3,481.47**
Depreciation and Amortization	₹ 260.89	₹ 296.17	₹ 338.50	₹ 400.40	₹ 431.92	₹ 517.13	₹ 557.19	₹ 601.17	₹ 649.49	₹ 702.60
Other Income	₹ 160.44	₹ 177.71	₹ 248.96	₹ 303.27	₹ 524.17	₹ 182.62	₹ 205.20	₹ 226.70	₹ 248.73	₹ 271.29
EBIT	**₹ 1,659.97**	**₹ 1,480.68**	**₹ 1,753.08**	**₹ 2,033.73**	**₹ 2,291.90**	**₹ 2,141.79**	**₹ 2,344.80**	**₹ 2,562.23**	**₹ 2,796.92**	**₹ 3,050.15**
EBIT Margin %	*11.9%*	*8.8%*	*9.4%*	*9.3%*	*10.2%*	*8.2%*	*8.1%*	*8.0%*	*7.8%*	*7.6%*
Interest	₹ 53.41	₹ 33.62	₹ 45.71	₹ 43.24	₹ 37.30	₹ 37.37	₹ 44.93	₹ 51.79	₹ 58.27	₹ 64.61
EBT	**₹ 1,606.56**	**₹ 1,447.06**	**₹ 1,707.37**	**₹ 1,990.49**	**₹ 2,209.57**	**₹ 2,104.41**	**₹ 2,299.87**	**₹ 2,510.44**	**₹ 2,738.66**	**₹ 2,985.55**
EBT Margin %	*11.5%*	*8.6%*	*9.2%*	*9.1%*	*9.8%*	*8.1%*	*8.0%*	*7.8%*	*7.6%*	*7.5%*
Income Tax	₹ 410.09	₹ 375.33	₹ 436.61	₹ 520.25	₹ 520.32	₹ 526.10	₹ 574.97	₹ 627.61	₹ 684.66	₹ 746.39
Net Income (Adjusted)	**₹ 1,196.47**	**₹ 1,071.73**	**₹ 1,270.76**	**₹ 1,470.24**	**₹ 1,689.25**	**₹ 1,578.31**	**₹ 1,724.90**	**₹ 1,882.83**	**₹ 2,053.99**	**₹ 2,239.16**


Havells India Limited: Revenue from Operations
45000
40000
35000
30000
25000
20000
15000
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5000
0
Revnue in Crores
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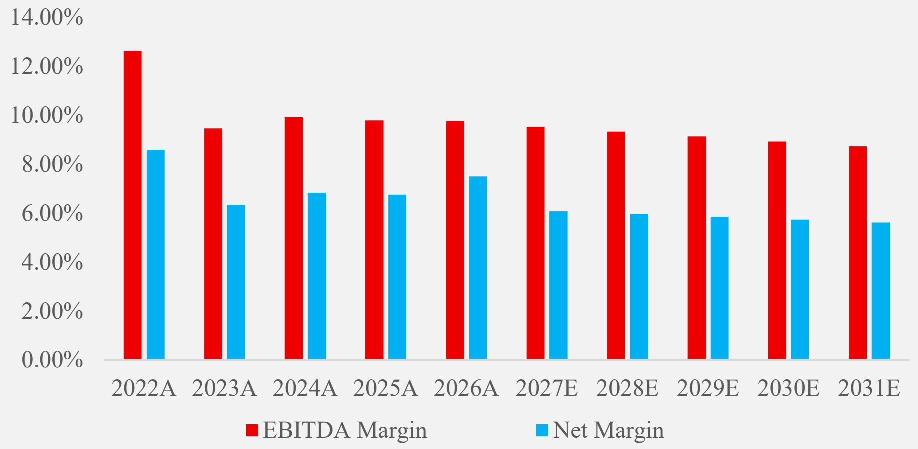
Years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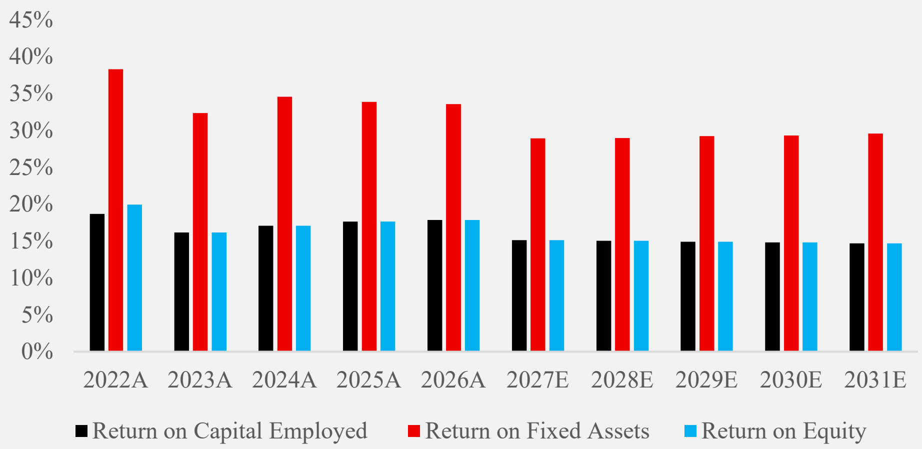
EBITDA Margin
Net Margin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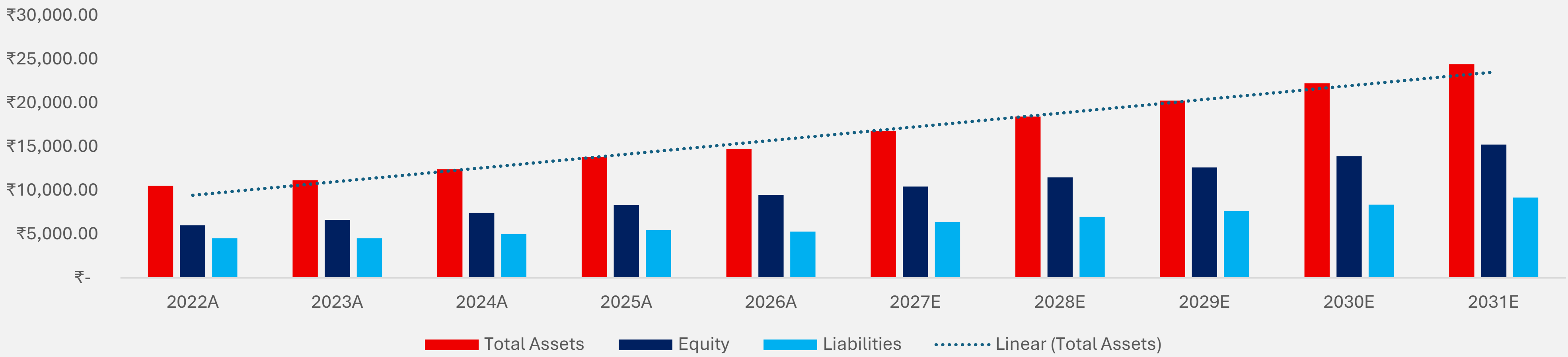
Return on Capital Employed
Return on Fixed Assets
Return on Equity

1.2. Consolidated Balance Sheet

Particulars	**2022A**	**2023A**	**2024A**	**2025A**	**2026A**	**2027E**	**2028E**	**2029E**	**2030E**	**2031E**
Property, Plant, and Equipment	₹ 2,021.45	₹ 2,227.85	₹ 2,606.26	₹ 3,252.13	₹ 3,813.02	₹ 4,101.39	₹ 4,454.56	₹ 4,805.96	₹ 5,228.60	₹ 5,656.64
Cash & Cash Equivalents	₹ 775.84	₹ 465.16	₹ 266.10	₹ 807.25	₹ 790.62	₹ 822.11	₹ 923.25	₹ 1,037.17	₹ 1,165.52	₹ 1,310.16
Other Assets	₹ 7,725.92	₹ 8,464.43	₹ 9,560.33	₹ 9,750.03	₹ 10,142.61	₹ 11,857.13	₹ 13,077.28	₹ 14,431.59	₹ 15,880.18	₹ 17,490.42
Total Assets	**₹ 10,523.21**	**₹ 11,157.44**	**₹ 12,432.69**	**₹ 13,809.41**	**₹ 14,746.25**	**₹ 16,780.63**	**₹ 18,455.08**	**₹ 20,274.72**	**₹ 22,274.29**	**₹ 24,457.22**
Equity	₹ 62.63	₹ 62.65	₹ 62.67	₹ 62.69	₹ 62.73	₹ 62.73	₹ 62.73	₹ 62.73	₹ 62.73	₹ 62.73
Other Equity	₹ 5,940.26	₹ 6,562.80	₹ 7,384.09	₹ 8,261.10	₹ 9,392.74	₹ 10,356.68	₹ 11,410.15	₹ 12,560.07	₹ 13,814.53	₹ 15,182.07
NCI		₹ -	₹ -	₹ 17.18	₹ 13.20	₹ 13.20	₹ 13.20	₹ 13.20	₹ 13.20	₹ 13.20
Total Liabilities	₹ 4,520.32	₹ 4,531.99	₹ 4,985.93	₹ 5,468.44	₹ 5,277.58	₹ 6,348.02	₹ 6,969.00	₹ 7,638.72	₹ 8,383.83	₹ 9,199.21
Total Equity & Liabilities	**₹ 10,523.21**	**₹ 11,157.44**	**₹ 12,432.69**	**₹ 13,809.41**	**₹ 14,746.25**	**₹ 16,780.63**	**₹ 18,455.08**	**₹ 20,274.72**	**₹ 22,274.29**	**₹ 24,457.22**



1.3. Consolidated Statement of Cash Flows

Particulars	**2022A**	**2023A**	**2024A**	**2025A**	**2026A**	**2027E**	**2028E**	**2029E**	**2030E**	**2031E**
Net Profit before Tax	₹ 1,606.56	₹ 1,447.06	₹ 1,707.37	₹ 1,990.49	₹ 2,209.57	₹ 2,104.41	₹ 2,299.87	₹ 2,510.44	₹ 2,738.66	₹ 2,985.55
Net Cash from Operating Activities	₹ 1,728.02	₹ 564.93	₹ 1,952.89	₹ 1,523.01	₹ 1,571.99	₹ 2,013.24	₹ 1,925.24	₹ 2,074.99	₹ 2,235.99	₹ 2,408.96
Net Cash Used in Investing Activities	₹ -758.56	₹ 35.04	₹ -1,613.86	₹ -301.58	₹ -892.92	₹ -1,260.00	₹ -1,014.90	₹ -1,061.19	₹ -1,115.99	₹ -1,174.19
Net Cash from Financing Activities	₹ -547.34	₹ -906.93	₹ -533.55	₹ -676.58	₹ -693.48	₹ -721.75	₹ -809.20	₹ -899.88	₹ -991.65	₹ -1,090.13
Cash and Cash Equivalents at the Beginning of the Year	₹ 354.62	₹ 775.84	₹ 465.15	₹ 266.93	₹ 807.25	₹ 790.62	₹ 822.11	₹ 923.25	₹ 1,037.17	₹ 1,165.52
Unrealised Gain/(Loss) on Foreign Currency Cash & Cash Equivalents	₹ -0.90	₹ -3.73	₹ -3.70	₹ -4.53	₹ -2.22	₹ -	₹ -	₹ -	₹ -	₹ -
Cash And Cash Equivalents at the End of the Year	₹ 775.84	₹ 465.15	₹ 266.93	₹ 807.25	₹ 790.62	₹ 822.11	₹ 923.25	₹ 1,037.17	₹ 1,165.52	₹ 1,310.16

1.4. Key Ratios

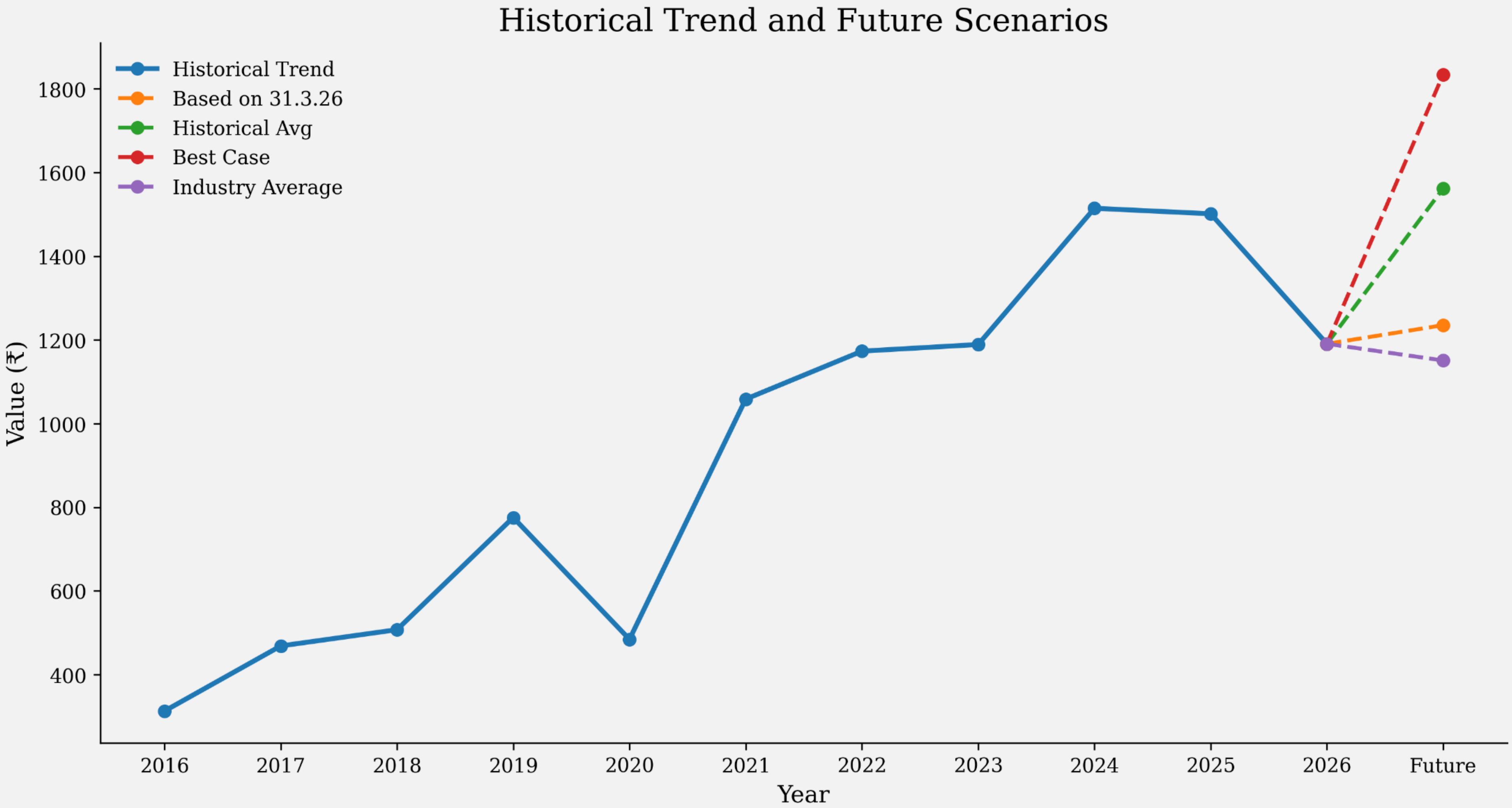
Particulars	**2022A**	**2023A**	**2024A**	**2025A**	**2026A**	**2027E**	**2028E**	**2029E**	**2030E**	**2031E**
Profitability Ratios										
EBITDA Margin	12.63%	9.46%	9.91%	9.78%	9.76%	**9.53%**	**9.33%**	**9.13%**	**8.93%**	**8.73%**
Net Margin	8.58%	6.34%	6.84%	6.75%	7.50%	**6.07%**	**5.97%**	**5.85%**	**5.74%**	**5.61%**
Return on Capital Employed	19%	16%	17%	18%	18%	**15%**	**15%**	**15%**	**15%**	**15%**
Return on Fixed Assets	38.31%	32.38%	34.56%	33.87%	33.57%	**28.91%**	**28.98%**	**29.23%**	**29.33%**	**29.58%**
Return on Equity	19.93%	16.18%	17.06%	17.66%	17.87%	**15.15%**	**15.03%**	**14.92%**	**14.80%**	**14.69%**
Liquidity Ratios										
Current Ratio	1.82	1.84	1.84	1.86	1.71	**1.65**	**1.70**	**1.74**	**1.77**	**1.80**
Quick Ratio	0.97	0.83	0.99	0.98	0.69	**0.72**	**0.75**	**0.79**	**0.81**	**0.83**
Cash Ratio	0.21	0.12	0.06	0.17	0.17	**0.15**	**0.15**	**0.15**	**0.16**	**0.16**
Solvency Ratios										
Debt/Equity	0.10	0.03	0.04	0.04	0.03	**0.03**	**0.04**	**0.04**	**0.04**	**0.04**
Debt to Asset Ratio	0.06	0.02	0.02	0.02	0.02	**0.02**	**0.02**	**0.03**	**0.03**	**0.03**
Financial Leverage	1.75	1.68	1.67	1.66	1.56	**1.61**	**1.61**	**1.60**	**1.60**	**1.60**
Interest Coverage Ratio	31.08	44.04	38.35	47.03	61.45	**57.31**	**52.19**	**49.47**	**48.00**	**47.21**

1.5. Valuation Analysis

Havells India Limited (DCF Valuation)					
Year	**2027E**	**2028E**	**2029E**	**2030E**	**2031E**
EBIT	₹ 2,141.79	₹ 2,344.80	₹ 2,562.23	₹ 2,796.92	₹ 3,050.15
Less: Taxes	₹ 535.45	₹ 586.20	₹ 640.56	₹ 699.23	₹ 762.54
NOPAT	**₹ 1,606.34**	**₹ 1,758.60**	**₹ 1,921.67**	**₹ 2,097.69**	**₹ 2,287.62**
Add: Depreciation and amortization	₹ 517.13	₹ 557.19	₹ 601.17	₹ 649.49	₹ 702.60
Add: Deferred Tax Assets	-	-	-	-	-
Add/Less: Working capital changes	₹ 4.44	₹ -256.17	₹ -293.71	₹ -336.64	₹ -385.72
Less: Investment in fixed assets	₹ 944.38	₹ 1,049.22	₹ 1,091.44	₹ 1,211.00	₹ 1,269.51
Add: After-tax net interest expense	-	-	-	-	-
FCFF	**₹ 1,183.54**	**₹ 1,010.39**	**₹ 1,137.69**	**₹ 1,199.55**	**₹ 1,334.99**
Discount factor 10.57%	0.9044	0.8180	0.7398	0.6691	0.6052
Present Value of Explicit Period ----- 1					**₹ 4,349.16**

Terminal Value by Multiple Method	Minimum (25-26)	Historical Average	Maximum (23-24)	Industry Average
EV/EBITDA	**33.71**	**43.44**	**51.55**	**33.26**
EBITDA	₹ 3,481.47	₹ 3,481.47	₹ 3,481.47	₹ 3,481.47
Terminal Value	**₹ 1,17,369.20**	**₹ 1,51,231.800**	**₹1,79,455.59**	**₹ 1,15,809.18**
Present value of terminal value **----- 2**	₹ 71,028.63	₹ 91,521.35	₹ 1,08,601.61	₹ 70,084.55
Enterprise Value (1+2)	**₹ 75,377.79**	**₹ 95,870.51**	**₹ 1,12,950.78**	**₹ 70,084.55**
Add: Non-operating assets, including cash	₹ 2,363.50	₹ 2,363.50	₹ 2,363.50	₹ 2,363.50
Value of firm	**₹ 77,741.29**	**₹ 98,234.01**	**₹ 1,15,314.28**	**₹ 72,448.05**
Less: Debt & NCI	₹ 265.20	₹ 265.20	₹ 265.20	₹ 265.20
Value of equity	**₹ 77,476.09**	**₹ 97,968.81**	**₹ 1,15,049.08**	**₹ 72,182.85**
Shares outstanding	62.726	62.726	62.726	62.726

Intrinsic Value per Share	**₹ 1,235.16**	**₹ 1,561.86**	**₹ 1,834.16**	**₹ 1,150.77**



Exhibit

Cost of Debt	
(A) Risk-Free Rate	6.96%
(B) Company Risk Premium	0.40%
(C) Country Risk Premium	2.85%
(D) Cost of Debt	10.21%
Tax Rate	25%
(E) Post-Tax Cost of Debt	7.66%
Cost of Equity	
(A) Risk-Free Rate	6.96%
(B) Beta	0.85
(C) Return from Market	11.22%
(D) Cost of Equity (A+B(C-A))	10.58%

Calculation of Return from the Market		
(A) Price on Start Date	01-04-2016	₹ 7,713.05
(B Price on Valuation Date	31-03-2026	₹ 22,331.40
(C) Year Count	10 Years	
CAGR		**11.22%**

Calculation of Market Value Weights		
Shares Outstanding	62,72,56,842	
(B Price on Valuation Date	₹ 1190.60	
Value of Equity Shares	₹ 74,681.20	0.9965
Value of Debt	₹ 265.20	0.0035

WACC Calculation		
	Cost	Weight
Equity	10.58%	0.9965
Debt	7.66%	0.0035
WACC	**10.57%**	

Key Sources

1) Annual Reports of Havells India Limited & Peers
2) Investor Presentations, Earnings Releases, and Conference Call Transcripts
3) Corporate Announcements and Press Releases issued by the Company
4) Industry forecasts relating to the Electrical Equipment, Consumer Durables, Cables, Switchgear, Lighting, and Appliances Industry
   - Imarcgroup.com
   - mordorintelligence.com
   - ey.com
   - fortunebusinessinsights.com
   - mckinsey.com
   - finbox.com
   - moneycontrol.com
5) Reports and Publications issued by CRISIL, ICRA, CARE Ratings, and other rating agencies, wherever applicable
6) Data available on financial platforms and databases such as
   - Capital IQ
   - Screener
   - Trendlyne
   - Moneycontrol
   - Investing.com
   - Bloomberg
   - Yahoo Finance
   - NSE India
   - BSE India
7) News articles, interviews, management commentary, and media publications available in the public domain
8) pages.stern.nyu.edu/~adamodar
9) Internal analytical assumptions, forecasting methodologies, and financial modelling techniques applied by the author based on available information and reasonable estimates

Key Assumptions

- Historical financial trends and past operating performance continue to provide a reasonable basis for future estimates.
- Revenue growth assumptions are based on historical growth patterns, management commentary, industry outlook, demand expectations, and market conditions.
- Profitability margins are projected considering historical margins, operating leverage, product mix, input cost trends, and competitive positioning.
- Working capital cycles, including inventory holding period, receivable days, and payable days, are assumed to remain broadly consistent with historical trends unless otherwise estimated.
- Capital expenditure requirements are projected based on historical spending patterns, expansion plans, maintenance requirements, and business growth expectations.
- Tax rates are assumed constant @25%
- Dividend payout assumptions, where applicable, are based on historical payout patterns and management's approach to capital allocation.
- Macroeconomic variables such as inflation, GDP growth, interest rates, foreign exchange fluctuations, and consumer demand are assumed to remain within reasonable expected ranges. The model assumes continuity of operations and does not account for unforeseen events such as economic shocks, geopolitical disruptions, force majeure events, major litigation, or extraordinary market volatility. No material adverse changes are assumed in the business environment, regulatory structure, taxation framework, or operational continuity of the company unless specifically stated otherwise.
- Valuation assumptions, wherever applicable, including growth rates, discount rates, terminal growth rates, and valuation multiples, are based on standard financial modelling practices and market observations.
- Certain projections and estimates may involve the use of professional judgment and analytical interpretation where complete information was not publicly available.

The assumptions used in this model are illustrative and should not be interpreted as guarantees of future performance or financial outcomes.

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The fundamentals, projections, assumptions, and outlook discussed in this report may change materially over time due to various factors, including **but not limited to changes in management policies, strategic decisions, board resolutions, regulatory developments, economic conditions, industry trends, market sentiment, and future business outlooks.** Accordingly, all opinions and estimates are subject to change without prior notice. Descriptions of any company, business, industry, or securities referred to herein are not intended to be exhaustive or complete. The author shall not be held responsible for any loss or consequences arising from the use of this report or reliance placed on any information contained herein.